ENCOMPASS ®
MORTGAGE AUTOMATION SYSTEM

KEY BENEFITS

>> Greater productivity

>> Improved business flow
   and visibility

>> Better decision making

>> Lower costs

KEY FEATURES

>> Seamless integration of key
   business functions into
   one powerful application

>> Individual and management-
   level pipeline views

>> Team collaboration

>> Organizational and
   personal workflows

>> Electronic lender and
   vendor transactions

"Because it can

operate in a network

environment, we

can integrate other software

that we use for management

and in branch office services.

Unlike any other loan software,

Encompass equates to

'plug and play'."

Richard Peek
Vice President
Stockton Turner & Company

ELLIE MAE ®

Encompass: The New Standard in Loan Origination Software

Make every minute count, get more done, and have more time for the most important things in your business, like building relationships with your customers and partners. The Encompass® Mortgage Automation System makes all that possible. Designed to serve the individual needs of brokers, loan officers, processors, and closers, Encompass combines all the critical elements of your business into one seamless, integrated application that dramatically improves the way your business functions.

Mortgage businesses of every size depend on the unparalleled power and flexibility of Encompass for:

>> **Loan Origination and Processing.** All the tools you need to originate, process, and close loans electronically are right here in Encompass, including 1003, GFE, custom forms and reports, services ordering, and Electronic Document Management (EDM).

>> **Contact Management and Marketing.** A powerful Contact Manager tracks both business and borrower contacts, allowing you to easily communicate and create marketing campaigns. The integrated Lead Center delivers real-time leads right into the Contact Manager for easy management and conversion.

>> **Electronic Lender and Vendor Transactions.** You can order services and submit loans to leading lenders and service providers nationwide. Stringent security gives you automatic compliance with government regulations for data privacy.

>> **Organizational and Personal Workflow Management.** The Pipeline View, Personal Task Manager, and automated alerts help you manage and control your time, eliminating oversights.

>> **Team Collaboration.** The central database in Encompass means everyone is working on the same loan file. The Instant Messenger allows instant communication throughout the organization.

>> **Pipeline Management.** The unique Pipeline View monitors every loan in your pipeline and shows what is closing, when, by whom, and how much for an instant check on the health of your business.
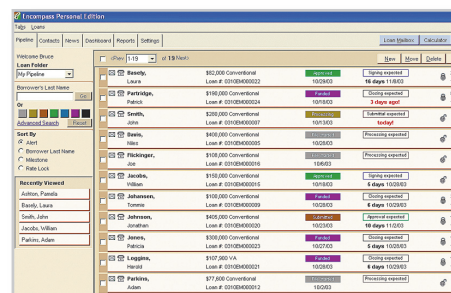
>> **Business Tracking and Analysis.** The Dashboard helps loan officers and brokers monitor and manage their business with snapshots of current status, histori- cal data, and performance trends. >>

The Pipeline View gives you unmatched insight into the state of your business.

Unparalleled features for mortgage professional

FOR THE BROKER *Better decision making for confident business management*	FOR THE LOAN OFFICER *Productivity and business development*	FOR THE PROCESSOR *Productivity, efficiency, accuracy*	FOR THE CLOSER *Comprehensive, secure support for the closing process*
> Get an overview of your entire loan pipeline at a glance > Tailor reports for your business needs > View pipeline trends > View pipeline summaries for loan officers and processors > See lender and vendor overviews and trends > Monitor purchase-to-refinance trends > View loan type trends > Review referrals > Summarize commissions	> Generate and order leads online > Market to prospects > Manage relationships > Prequalify borrowers > Initiate the loan process > Request and receive borrower documents electronically > Give borrowers and realtors online loan status > Collaborate with processors > Receive automatic alerts > Comply with regulations > Maintain loan file logs > Monitor your loan pipeline > Manage your workflow > Work from anywhere with web-enablement	> Process more loans faster > Eliminate rekeying—and errors > Simplify pipeline management > Set automated timing alerts > Collaborate instantly > Prioritize and manage your workflow automatically > Process automatic trans-actions with lenders, government-sponsored entities (GSEs), and service providers > Submit fully electronic loan files > Reduce interruptions with auto-update of loan status > Perform all origination tasks on one screen	> Improve productivity and overall loan file security > Enter all closing data, select plan codes, perform audits, and order closing documents seamlessly from within Encompass > Eliminate hassles of synchronizing loan data between multiple closing systems > Easily store documents with the loan file and retrieve as needed (when used together with the Encompass Electronic Document Management solution)

Optional add-on features

>> **Electronic Document Management (additional features).** Receive customer faxes from anywhere in the country, sent using a toll-free number. Securely transmit electronic documents to borrowers or any third party, avoiding delivery fees. Provide borrowers with 24x7 access to a personalized Loan Center. Archive and easily retrieve loan files employing long-term, secure storage.

>> **Extended Reporting Database.** Improve reporting performance when working with large numbers of loan files. (Not currently available in Personal Edition)

>> **Contact Synchronization with Outlook and ACT!.** Automate the synchronization of contact data between Encompass and Outlook or ACT! (Not currently available in Encompass Anywhere)

>> **Status Online.** Provide borrowers and realtors with real-time notification and 24x7 access to loan status information. Spend less time on the phone and keep borrowers and realtors up to date throughout the loan process

AN ENCOMPASS SOLUTION FOR EVERY MORTGAGE BUSINESS

Encompass Multi-User Edition delivers powerful features for businesses with two to thousands of employees.

Encompass Personal Edition is designed especially for the individual loan professional.

Encompass Anywhere is a secure hosted Encompass access.

(A few features of the multi-user edition are not currently available in other versions.)

ORDERING INFORMATION
To order any Encompass version or add-on features, call your Ellie Mae Account Executive or Ellie Mae Sales at 888.955.9100. For additional information, visit www.elliemae.com.